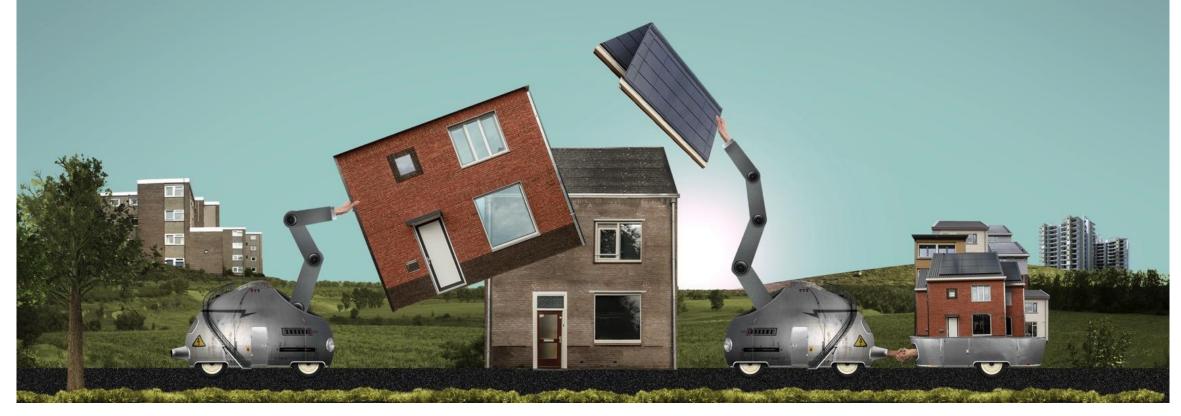
BRINGING STAKEHOLDERS TOGETHER TO ACHIEVE QUALITY RETROFIT AT SCALE

Jon Warren









> Market Parameters for Success





ASSURED QUALITY

Long-term energy, maintenance and product warranty



NON-INTRUSIVE

Refurbishment within one week



AFFORDABLE

For housing provider and tenant



DESIGN

Improve look & feel – desirable product

> Deep Retrofit in a Day



https://www.youtube.com/watch?v=I3WBT2eAArI

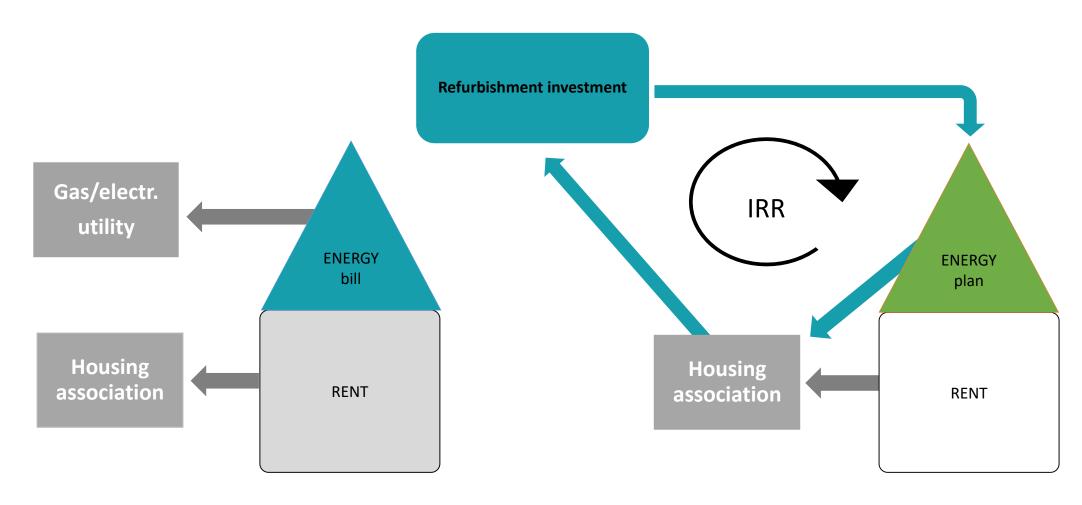
> Changing the Game

- Dramatic reduction in energy costs creates scope for energy service plan
- Strategic lifecycle approach to maintenance over longer term
- Performance outcomes rather than procurement outputs
- Encourage innovation and mass-market thinking



BEFORE REFURBISHMENT

AFTER REFURBISHMENT



> Together we are creating the UK market

Supply

We have recruited key industry partners to develop high performance innovative solutions...





























...and progressive housing providers to create early market demand.



Nottingham City Homes

















> Performance Outcomes rather than Standards

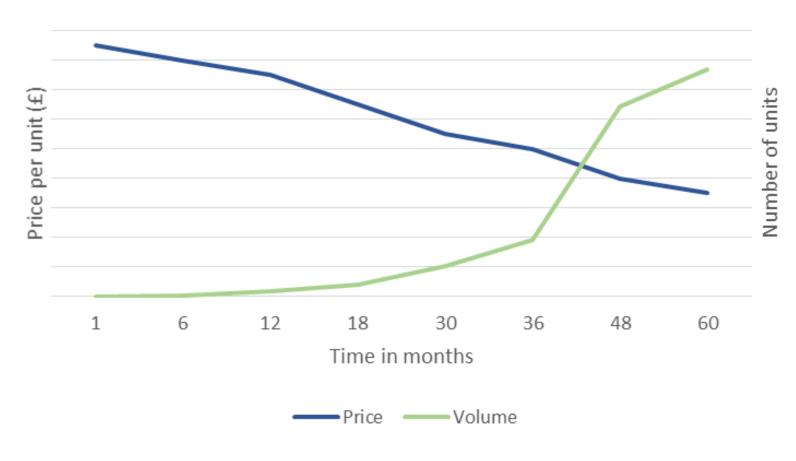
Air-tightness	0.6 ACH @ 50 Pa
Surface temp	>17oC
(windows)	
Summer overheating	Max 10% >25oC
Ventilation	~30m3/hr person
Heating	15 kWh/m2/yr
Primary Energy	120 kWh/m2/year

External Walls (W/m2K)	0.18
Floor (W/m2K)	0.13
Roof (W/m2K)	0.13
Windows (W/m2K)	1.4 (g=0.63)
Air tightness	5
Thermal Bridging (y-	0.15
value)	
TER (kgCO2/m2/yr)	18.72
DER (kgCO2/m2/yr)	47.18
TFEE (kwh/r/12/yr)	54.26
Ventilation	Natural (with extract
	•

Property	Performance Level
Thermal performance	<30 kWh/m2
Hot water	140 litre @ 45°C
Heating levels	21°C/18°C
Power allowance	2,300 kWh
Net consumption	<1,500 kWh
Noise in-property services	<30dBA
Noise outside	<42dBA
Summer overheating	over 26°C no more than 11 days per year
Monitoring	Live/historical temperature, hot water and electricity consumption
Humidity & CO2	New build ACH rate
Installation time	<10 days
Energy and performance warranty	30 years

> Begin with the end in mind: Demonstrators leading to market volume

Energiesprong UK - volume deal (illustration only)





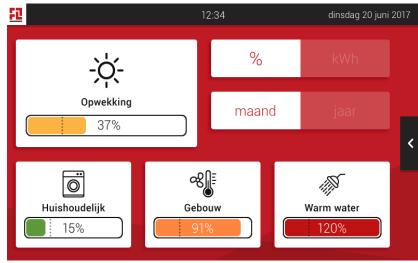




















V2: 1 WEEK



V3: 1 DAY

> Progress in UK

- > Nottingham: first Energiesprong homes outside the Netherlands
- > c300 demonstrators in pipeline
- > Major steps forward in procurement, contracting, legal
- > SAP A+ (106), 95% emissions reduction
- > Establishing a supply chain
- > New build specification ready
- > Working towards a **volume deal**







Stay in touch

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