Unlocking Your Data to Build a Better Future.

Innovation through Data Analytics and Artificial Intelligence.

Who are We?



**lan Lowry**Chief Operating Officer



Jessica Caldwell
Product Manager



Andy Williams

Data & Analytics Director



Fergus McIlduff
Chairman

#### What is Our Product?

Provides intelligent control to make instant Patented data visualisation tool for connected assets. estate wide changes. Two-way communication enables mass setting changes for scalable control. Visualisation of multiple asset data points in one place allows for a true connected building. Unparalleled compatibility supports the diverse Data storage for instant recall min. nature of asset types, models & controllers. of 5 years, archived thereafter. Innovative network empowering businesses with the Dedicated team of data scientists, energy knowledge and tools for true transformation. management experts and industry specialists. **Award Winning** Collaborative environment that shares industry best Tiered service to support the monitoring, practice, driving continuous improvements and innovation. management and optimisation of estates.











Brands We Work With Across 4,000+ Commercial Buildings.

What is Our Mission?



Unlocking your data to build a better future.

Offering innovative energy management techniques and cuttingedge automation protocols, our technology is helping retailers significantly reduce their environmental impact and meet energy reduction and carbon emission targets ahead of schedule.

Building not only a better future, but a greener future for us all.

Aligned with NI Energy Strategy.

People – The Heart of Our Energy Future.



Do More With Less.



Flexible & Resilient Energy Systems.

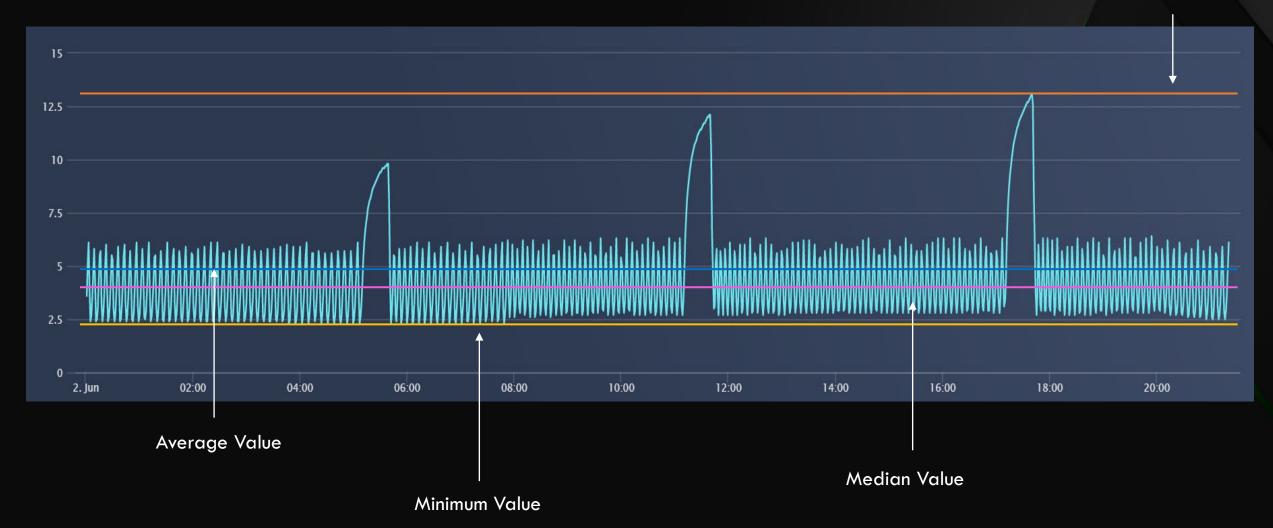
The New State of Data:

Quality Over Quantity.

# LoweConex Making Big Data Work for Businesses. Defrost Cycle Set Points ㅂ Power ON/OFF Lighting Levels Refrigeration Alarms Doors Open HVAC Ambient Temp.

Moving From Data Quantity to Data Quality.

Maximum Value



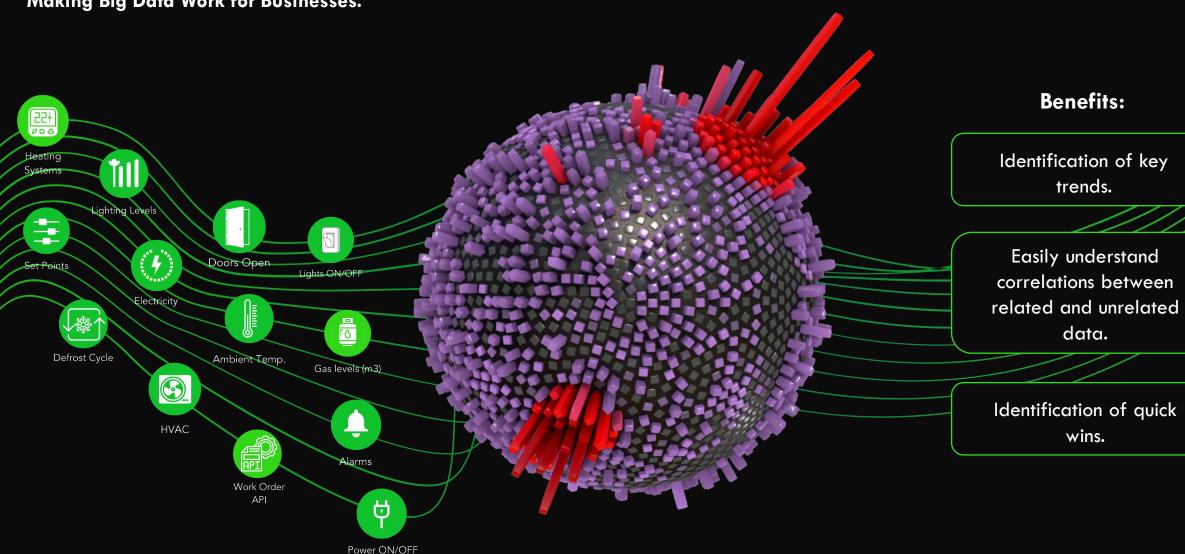


LoweConex

Data Visualisation:

Making Insights Accessible.

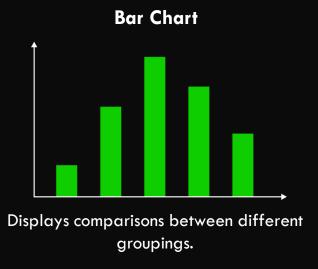
Making Big Data Work for Businesses.

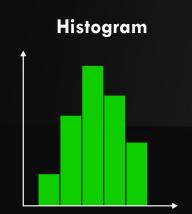


Data Visualisation In Action.



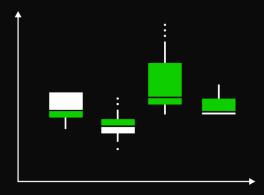
#### Selecting Data Visuals.





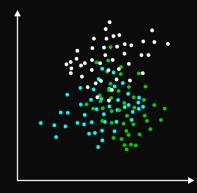
Displays the distribution of a set of data.

#### **Box Plot**



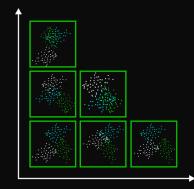
Displays the five number summary of a data set.

#### **Scatter Plot**



Shows the relationship between two different variables.

#### **Pairs Plot**



Shows the relationships between pairs of multiple variables.

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**Data Simulation:** 

Optimising Energy Reduction.

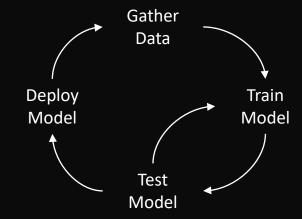
Models for Data Simulation.

#### **Physics Based Model**

$$Q = mC_p\Delta T$$
 
$$Q = mC_p\Delta T$$
 
$$Q = mL_v$$
 
$$Q = mL_v$$
 
$$Q = mL_v$$

- No data required, easily interpretated solution.
- Theory and equation based.
- Low computational intensity.

#### **Machine Learning Model**



- Data based.
- Handles basic and complex problems.
- Easy to model complex or multiple component problems.



Models In Action.



### How much energy is required to boil water?

#### **Physics Based Model**

#### **Equation 1**

Energy required to heat water to boiling point:

$$Q = mC_p \Delta T$$

#### **Equation 2**

Energy required to boil water:

$$Q = mL_{v}$$

#### **Machine Learning Model**

Observation	Mass	Start Temperature	Energy Consumed
1			
2			
3			

$$Q = \beta_0 + \beta_1 \times Mass + \beta_2 \times Start Temperature$$

To minimise energy consumption, either the mass of water or temperature difference needs to be reduced.



Interpret the beta coefficients to determine the impact that a change in each of the variables has on the energy consumed.

Intelligent Control Actions

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**Annual Savings Across 5 Years** 



BWS Switch-Off.

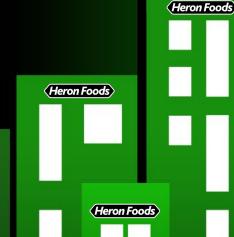
(Heron Foods)



HVAC Automation.



Set-Point Standardisation.





(Heron Foods)

**5.6** million kWh of energy.



1,317 tonnes of C02.



£860,000 in labour.

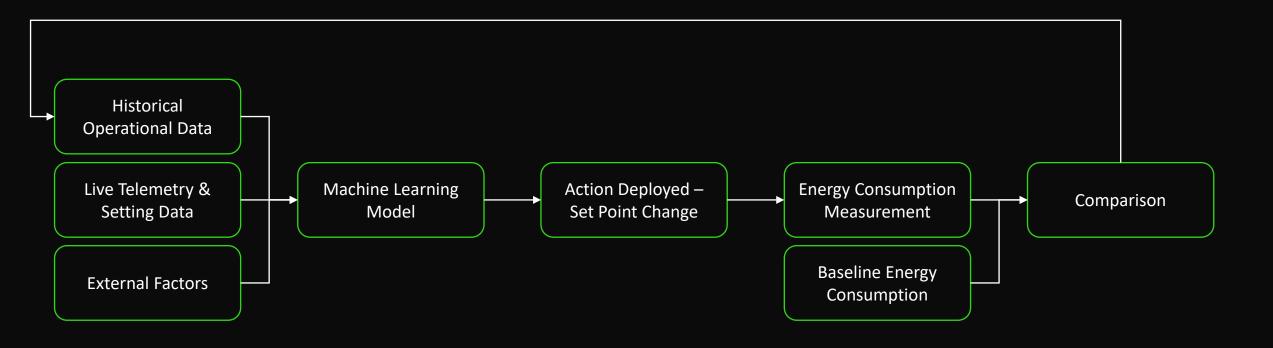


LoweConex is transforming the estate performance of Heron Foods across c.300 stores.

# The Future of Optimisation:

Dynamic Control.

**Dynamic Control.** 

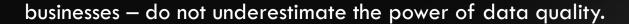


- Actions carried out in real time utilising two-way communication with assets.
- Model constructed such that energy consumption is minimized.

Key Takeaways.



Your data foundation drives actions and decisions that can make or break





Time is money – data visualization enables businesses to identify quick

wins that deliver transformative change today.



Prepare for tomorrow, today – the energy market is changing and

investing in future-proofing technology is critical.



Join the community, grow the innovation.

Thanks for Listening.
Any Questions?